This is an abridged prospectus containing salient features of the Prospectus dated March 09, 2024. You are encouraged to read greater details available in the Prospectus.

THIS ABRIDGED PROSPECTUS CONSISTS OF TWO (2) PAGES OF APPLICATION FORM ALONG WITH INSTRUCTIONS AND TEN (10) PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.

You may obtain a physical copy of the Application form and the Prospectus from Stock Exchange, our Registrar and Share Transfer Agents, Depository Participants, Stock Brokers, Underwriter, Bankers to the Issue or Self Certified Syndicate Banks, Company, Lead Manager, Non-Syndicate Registered Brokers. You may also download the Prospectus from the websites of Securities and Exchange Board of India ("SEBI"), Fast Track Finsec Private Limited ("Lead Manager" or "LM"), Enser Communications Limited ("Company) and Emerge Platform of National Stock Exchange of India Limited ("NSE EMERGE" or "Stock Exchange"), where the equity shares are proposed to be listed that is <a href="www.sebi.gov.in">www.sebi.gov.in</a>; <a href="www.sebi.gov.in">www.ftfinsec.com</a>; <a href="www.sebi.gov.in">www.sebi.gov.in</a>; <a href="www.se



# **ENSER COMMUNICATIONS LIMITED**

CIN: U64200MH2008PLC182752 Date of Incorporation- 28/05/2008

REGISTERED OFFICE	CORPORATE OFFICE	CONTACT PERSON	EMAIL &	WEBSITE
			TELEPHONE	
5 <sup>th</sup> Floor, 501-506,	Plot No 217, 1st Floor,	Ms. Muskan	solutions@enser.co.in;	www.enser.co.in
Arihant Aura Turbhe,	Udyog Vihar Phase 1	Company Secretary &	0124-4258077	
Navi Mumbai, Sanpada	Gurgaon, Haryana Sadar	Compliance Officer		
Thane Thane Maharashtra	Bazar Gurgaon,			
– 400703, India	Haryana – 122001, India			

## NAME OF PROMOTER(S) OF THE COMPANY

Mr. Harihara Subramanian Iyer, Mr. Rajnish Omprakash Sarna, Mrs. Gayatri Rajnish Sarna and Mrs. Sindhu Saseedharan Nair

## DETAILS OF OFFER TO PUBLIC, PROMOTERS/ SELLING SHAREHOLDERS

Type	Fresh Issue Size	OFS* Size	<b>Total Issue Size</b>	Eligibility & Share Reservation among NII &
	(by amount in	(by no. of shares or by	(by amount in	RII
	Rs. Lakh)	amount in Rs. Lakh)	Rs. Lakh)	
Fresh	1617.00	Nil	1617.00	The Issue is being made pursuant to Regulation 229
Issue				of SEBI (ICDR) Regulations as the Company's post
				issue paid-up capital is more than Rs. 10.00 Crore
				and upto Rs. 25.00 Crore.
				For details in relation to share reservation among
				NIIs and RIIs, see "Issue Structure" on page 316
				of Prospectus

These equity shares are proposed to be listed on Emerge Platform of National Stock Exchange of India Limited (NSE Emerge). \*OFS: Offer for Sale

# Details of OFS by Promoter(s)/ Promoter Group/ Other Selling Shareholders (upto maximum of 10 shareholders)

Name	Type	No. of shares offered/ Amount in Rs.	WACA in Rs. Per Equity Shares
NIL			

P: Promoter, PG: Promoter Group, OSS: Other Selling Shareholders, WACA: Weighted Average Cost of Acquisition on a fully diluted basis

Price Band, Minimum Bid	Lot & Indicative Timelines
Issue Price	70/- per Share
Minimum Lot Size	2000
Bid/Offer Open On	15 <sup>th</sup> March 2024
Bid/Offer Closes On	19th March 2024

Price Band, Minimum Bid Lot & Indicative Timelines				
Finalisation of Basis of Allotment	21stMarch 2024			
Initiation of Refunds	21st March 2024			
Credit of Equity Shares to Demat accounts of	21st March 2024			
Commencement of trading of Equity Shares	22 <sup>nd</sup> March 2024			

## RISKS IN RELATION TO THE FIRST OFFER

This being the first public issue of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is ₹ 10/- each and the Issue Price is determined by our Company and the Selling Shareholders' in Consultation with BRLM's on the basis of Assessment of Market Demand for the Equity Shares as stated under "Basis of Issue Price" on Page No. 92 of the Prospectus, should not be considered to be indicative of the Market Price of the Equity Shares after Listing. No Assurance can be given regarding frequency of trading in the Equity Shares nor regarding the price at which the Equity Shares will be Traded after Listing.

## **GENERAL RISKS**

Investments in Equity and Equity related securities involve a degree of risk and investors should not invest any funds in this issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the Prospectus. Specific attention of the investors is invited to the section "Risk Factors" beginning on Page No. 21 of the Prospectus.

## **PROCEDURE**

You may obtain a physical copy of the Application Form and the Prospectus from the stock exchange, syndicate members, registrar to the issue, share transfer agents, depository participants, stock brokers, underwriters, bankers to the issue, investors' associations or Self Certified Syndicate Banks.

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the Prospectus and/or the General Information Document (GID) from the BRLM's or download it from the websites of the Stock Exchanges i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>; and the BRLMs <a href="https://www.ftfinsec.com">www.ftfinsec.com</a>.

## PRICE INFORMATION OF LEAD MANAGER

## DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY FAST TRACK FINSEC PRIVATE LIMITED

Sr.	Issue Name	+/- % Change in Closing	+/- % Change in Closing	+/- % Change in Closing
No.		Price, (+/-% Change	Price, (+/- % Change in	Price, (+/- % Change in
		in Closing Benchmark)	Closing Benchmark)	Closing Benchmark)
		30th Calendar Days from	90th Calendar Days	180 <sup>th</sup> Calendar Days
		Listing	from Listing	from Listing
1	Sungarner Energies Limited	(12.84)	(24)	Not Applicable
		(2.9)	18.02	
2	Pearl Green Clubs and	3.27	(0.50)	(2.92)
	Resorts Limited	11.95	45.52	102.80
3	Globesecure Technologies	212.94	313.07	125.47
	Limited	(5.35)	14.94	38.57
4	Jeena Sikho Lifecare Limited	(12.69)	(18.16)	(15.17)
		(2.42)	(7.09)	22.78
5	SBL Infratech Limited	(55.20)	(64.8)	(47.72)
		(0.53)	(3.77)	(3.48)
6	Kranti Industries Limited	(1.22)	2.84	(12.04)
		(8.38)	1.62	(3.16)
7	Goblin India Limited	125.71	80.21	(27.20)
		4.62	8.70	(20.29)
8	Ascom Leasing and	5.00	0.00	15.83
	Investments Limited	(0.60)	(5.47)	(15.60)
9	Trekkingtoes.Com Limited	(55.59)	(59.90)	(67.92)
		(3.77)	12.14	28.67

All share price data is from www.bseindia.com and www.nseindia.com

# Note:

- The S&P, SME IPO, Sensex and CNX Nifty are considered as the Benchmark Index.
- Prices on BSE/NSE are considered for all of the above calculations.
- In case 30th/90th/180th day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- In case 30th/90th/180th days, scrips are not traded then last trading price has been considered.

Name of Lead Manager and contact details	Fast Track Finsec Private Limited
	Tel No: +91-11-43029809
	Email: <u>vikasvemra@ftfinsec.com</u>   Website: <u>www.ftfinsec.com</u>
	Contact Person: Mr. Vikas Kumar Verma
Names of Syndicate Members	Not Applicable
Names of Market Maker and contact details	B.N. Rathi Securities Limited
	Tel. No.: 040-40527777
	Email: complaince@bnrsecurities.com
	Website: www.bnrsecurities.com
	Contact Person: Mr. Chetan Rathi
Name of Registrar to the Issue and contact	SKYLINE FINANCIAL SERVICES PRIVATE LIMITED
details	Tel No: +91- 11-40450193-97   Email: compliances@skylinerta.com
	Website: www.skylinerta.com   Contact Person: Mr. Anuj Rana
Name of Statutory Auditor	M/s MukeshKumar Jain & Co., Chartered Accountants
	Firm Registration No.: 106619W
Peer Review Auditor	M/s MukeshKumar Jain & Co., Chartered Accountants
	Firm Registration No.: 106619W
Name of Credit Rating Agency and the rating	Not Applicable
or grading obtained, if any	
Name of Debenture trustee, if any	Not Applicable
Self-Certified Syndicate Banks	The list of SCSBs banks through ASBA process is available on the website
	of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecog
	nisedFpi=yes&intmId=35 which is updated from time to time and the list
	of SCSBs through which Application can be submitted by RIIs using UPI
	Mechanism, including details such as eligible Mobile Applications and UPI
	handle which can be used for such applications, is available on the website
	of the SEBI on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doR
	ecognisedFpi=yes&intmId=40 ,which is also updated from time to time.
Non-Syndicate Registered Brokers	You can submit Application Forms in the Issue to Non-Syndicate Registered
	Brokers at the Non-Syndicate Broker Centres. For further details, see section
Details regarding website address(es)/link(s) from	Brokers at the Non-Syndicate Broker Centres. For further details, see section titled "Issue Procedure" beginning at page no. 289 of the Prospectus.  The details of the Designated Registrar and Share Transfer Agents Locations
Details regarding website address(es)/link(s) from which the Investor can obtain list of Registrar	Brokers at the Non-Syndicate Broker Centres. For further details, see section titled "Issue Procedure" beginning at page no. 289 of the Prospectus.  The details of the Designated Registrar and Share Transfer Agents Locations and Designated Collecting Depository Participant Locations, along with
which the Investor can obtain list of Registrar to Issue and Share Transfer Agents, Depository	Brokers at the Non-Syndicate Broker Centres. For further details, see section titled "Issue Procedure" beginning at page no. 289 of the Prospectus.  The details of the Designated Registrar and Share Transfer Agents Locations and Designated Collecting Depository Participant Locations, along with their names and contact details are available on the website of the National
which the Investor can obtain list of Registrar	Brokers at the Non-Syndicate Broker Centres. For further details, see section titled "Issue Procedure" beginning at page no. 289 of the Prospectus.  The details of the Designated Registrar and Share Transfer Agents Locations and Designated Collecting Depository Participant Locations, along with their names and contact details are available on the website of the National

	PROMOTERS OF THE ISSUER COMPANY					
S.	Name	Individual/	/idual/ Experience & Educational Qualification			
No.		Corporate				
1.	Rajnish	Individual	Experience: Mr. Rajnish Omprakash Sarna, aged 60 years, Managing Director and the			
	Omprakash		Founder of the Company. He appointed as Managing Director of the Company for 5 years			
	Sarna		w.e.f. 12/09/2023. He Holds a Degree in B.Com. from University of Bombay. He has more			
			than 35 Years of experience in conceiving and developing Projects, primarily in Information			
			Technology/Information technology Enabled sector in India. He began his career by working			
			with reputed companies such as Modi Xerox Limited, GTL Limited, I2I Enterprise and Spanco			
			Telesystems as Senior Vice President in the latter prior to setting up his own company in			
			Mumbai.			
			Educational Qualifications: B.Com. from University of Mumbai			

	PROMOTERS OF THE ISSUER COMPANY				
S.	Name	Individual/	Experience & Educational Qualification		
No.		Corporate			
2.	Harihara Subramanian Iyer	Individual	Experience: Mr. Harihara Subramanian Iyer, aged 45 years, is the Director of the Company. He has been appointed as Whole time Director on 12/09/2023. He holds a Degree in Bachelor of Commerce from University of Bombay. He has over 23+ years of rich and varied experience in conceiving and setting up first-of-its kind path breaking Information Technology/Information Technology Enabled projects.		
			His experience in various sectors, administrative ability, drive, devotion, and skill in organization saw the evolution of all the projects and his attention to detail all the qualities that ensure that each project that ENSER undertakes is implemented smoothly and professionally.		
			Educational Qualifications: B.Com. from University of Mumbai		
3.	Gayatri Rajnish Sarna	Individual	Experience: Ms. Gayatri Sarna, Whole Time Director of the company, graduated with a Bachelor of Arts from University of Bombay, Diploma in Business Administration from Welingkar Institute of Management. She heads the HR Functions entailing Planning & Talent Acquisition HR Policies & Procedures Performance Management, Talent Management & Organizational Development Training & Development Employee Engagement.		
			She has wide experience of around 26 years, has worked with organization like GTL Limited managing the full life cycle of HR Operations in 23+ states Pan India Manpower, Managing HR Operations in 10+ countries as Senior Manager HR, Handling Resource Management for Telecom segment as Manager- PMO. She specializes in the field of Talent Acquisition, Leadership Hiring and Succession Management, Employee Training and Development.		
4.	Sindhu Saseedharan Nair	Individual	Educational Qualifications: Bachelor of Arts (Economics) from University of Bombay  Experience: Mrs. Sindhu Saseedharan Nair possesses B. Tech in Civil from University of Mumbai, M. Tech in Structures from University of Mumbai, Bachelor of Law from University of Mumbai. She also did Management Education Programme from Indian Institute of Management, Ahmedabad. Currently, she is a General Manager-Designs at Tata Housing Development and was Chief Engineering Manager with Larsen & Toubro, Deputy General Manager with Mahindra Life space Developers, and Senior Structural Engineer with Black & Veatch.  She has rich experience of around 20+ years in Infrastructure Sector and has expertise in Design Management, Cross functional co-ordination, Sustainable built environment, Feasibility studies, Commercial Management, Leadership and Teamwork management. She is a Chartered Civil engineer and member of various institutions, involved in improving team performance through mentoring and promoting innovation.		
			Educational Qualifications: Bachelor in Engineering from University of Mumbai		

For details about the "Our Promoter" and "Our Promoter Group", please refer to Page No.190 and 196 of the Prospectus.

	DICINECE OVERVIEW AND CED ATECN
	BUSINESS OVERVIEW AND STRATEGY
Company Overview:	Our Company was originally incorporated as a private limited company under the
	Companies Act, 1956 in the name and style of "Enser Communications Private
	Limited" bearing Corporate Identification Number U64200MH2008PTC182752 dated
	May 28, 2008 issued by the Registrar of Companies, Mumbai. Subsequently, our
	Company was converted into public limited company pursuant to a shareholders'
	resolution passed at an Extra Ordinary General Meeting held on August 18, 2023,
	and name of our Company was changed to "Enser Communications Limited" and a
	fresh Certificate of Incorporation dated September 11, 2023, was issued by Registrar
	of Companies, Mumbai. As on date of the Prospectus, the Corporate Identification
	Number of our Company is U64200MH2008PLC182752.
Product/Service Offering:	The company offers customer acquisition, data management and IT security services
Revenue Segmentation by Product/	to other organisations.
Service Offering	For details refer to the chapter titled "Our Business" on Page no. 123 of the Prospectus.
Geographies Served:	For details refer to the chapter titled "Our Business" on Page no. 123 of the Prospectus.
Revenue Segmentation by Geographies	
<b>Key Performance Indicators:</b>	For details refer Page no. 97 of the Prospectus.

Client Profile or Industries Served :	For details refer Page no. 27 of the Prospectus.
Revenue Segmentation in terms of top	
5/10 Client or Industries	
Intellectual Property, if any:	The Company owns 1 Intellectual Property as on the date of Prospectus. For details
	refer Page no. 146 of the Prospectus.
Market Marker Share:	For details refer page no. 316 of the Prospectus.
Manufacturing Plant, if any:	NA
<b>Employee Strength:</b>	Our Company has a Total of 780 Employees as on the December 31, 2023.

Note: (1) The quantitative statements shall be substantiated with Key Performance Indicators (KPIs) and other quantitative factors.

- (2) No qualitative statements shall be made which cannot be substantiated with KPIs.
- (3) Information provided in the table should not exceed 1000 words.

	BOARD OF DIRECTORS					
S. No.	Name	Designation	Experience & Educational Qualification	Other Directorships		
1.	Mr. Rajnish Omprakash Sarna	Managing Director	Experience: Mr. Rajnish Omprakash Sarna, aged 60 years, Managing Director and the Founder of the Company. He appointed as Managing Director of the Company for 5 years w.e.f. 12/09/2023. He Holds a Degree in B.Com. from University of Bombay. He has more than 35 Years of experience in conceiving and developing Projects, primarily in Information Technology/Information technology Enabled sector in India. He began his career by working with reputed companies such as Modi Xerox Limited, GTL Limited, I2I Enterprise and Spanco Telesystems as Senior Vice President in the latter prior to setting up his own company in Mumbai.  Educational Qualification: B.Com. from University of Mumbai	<ul> <li>Glacier         Jewellery         Private         Limited         (Strike off)</li> <li>Apokto         Private         Limited</li> <li>Banja Hero         E Talent         LLP</li> </ul>		
2.	Mr. Harihara Subramanian Iyer	Whole-Time Director	Experience: Mr. Harihara Subramanian Iyer, aged 45 years, is the Director of the Company. He has been appointed as Whole time Director on 12/09/2023. He holds a Degree in Bachelor of Commerce from University of Bombay. He has over 23+ years of rich and varied experience in conceiving and setting up first-of-its kind path breaking Information Technology/Information Technology Enabled projects. His experience in various sectors, administrative ability, drive, devotion, and skill in organization saw the evolution of all the projects and his attention to detail all the qualities that ensure that each project that ENSER undertakes is implemented smoothly and professionally. Educational Qualifications: B.Com. from University of Mumbai	<ul> <li>Glacier         Jewellery         Private         Limited         (Strike off)</li> <li>Ola Online         Garage         Services         LLP</li> </ul>		
3.	Mrs. Gayatri Sarna	Whole-Time Director	<b>Experience:</b> She is an IIT-IIM graduate, having over 22 years of experience across multiple industries including in the senior management for last 14 years. She is also an active seed stage investor and through his professional & investing experience, she has exposure to more than 10 industries. she advises on and is considered a launch & turnaround specialist. <b>Educational Qualification:</b> PGDM.	Ola Online Garage Services LLP		

			BOARD OF DIRECTORS	
S. No.	Name	Designation	Experience & Educational Qualification	Other Directorships
4.	Mrs. Sindhu Saseedharan Nair	Non- Executive Director	Experience: Mrs. Sindhu Saseedharan Nair possesses B. Tech in Civil from University of Mumbai, M. Tech in Structures from University of Mumbai, Bachelor of Law from University of Mumbai. She also did Management Education Programme from Indian Institute of Management, Ahmedabad. Currently, she is a General Manager-Designs at Tata Housing Development and was Chief Engineering Manager with Larsen & Toubro, Deputy General Manager with Mahindra Life space Developers, and Senior Structural Engineer with Black & Veatch.  She has rich experience of around 20+ years in Infrastructure Sector and has expertise in Design Management, Cross functional co-ordination, Sustainable built environment, Feasibility studies, Commercial Management, Leadership and Teamwork management. She is a Chartered Civil engineer and member of various institutions, involved in improving team performance through mentoring and promoting innovation.  Educational Qualifications: Bachelor in Engineering from University of Mumbai	Nil
5.	Mr. Sunil Srichand Bhatia	Independent Director	Experience: Mr. Sunil Srichand Bhatia possesses degree in Bachelor of Engineering (Mechanical) with First Class from Maharashtra Institute of Technology, Master's in Business Management (Marketing) with First Class from University of Mumbai. He is also a certified security professional ISO27001. Currently, he is a Director – Sales at FIS Global and was Associate Director - Digital Commerce Solutions in Pitney Bowes, Business Development Leader – Digital Transformation- India & SAARC in CISCO Systems, Country Services Principal - Sales in Hewlett Packard, Business Development Manager (South Asia) – Treasury & Risk Management Solutions in Thomson Reuters.  Mr. Sunil Srichand Bhatia is having rich experience of around 23 years in Financial Service sector and has expertise in Finance, Strategic Prospecting, Consultative Sales, Business Management, Information Technology, and Team Leadership. He is an award-winning sales and management professional who has played major role in promoting growth and profitability of every company which he has worked.  Educational Qualification: Bachelor of Engineering, Master of Management Studies from University of Mumbai	NIL
6.	Mr. Pradeep Anand Phadke	Independent Director	Experience: Mr. Pradeep Anand Phadke holds a degree in Bachelor of Engineering (Electrical) from Indian Institute of Technology, Bombay, having wide experience of around 46 years, Mr. Pradeep Anand Phadke is a Senior Business Advisor at Opine Group has worked with various esteemed organization including Voltas, Videocon, Phadnis Telecom, Aptech Internet, BPL Sanyo, Hawkins Cookers.  Mr. Pradeep Anand Phadke is highly experienced business manager with extensive exposure to consumer marketing, High Capex Project sales/ Consultative sales in sectors such as Packaging Solutions, Telecom, Automation, ITES/BPO services, Education and infrastructure sectors. He also delivered various trainings, like Marketing and Sales Management, Communication and Human Resource Optimization. He has Expertise in Operations Excellence, Marketing, People Development and Branding. Educational Qualification: Bachelors of Technology in Electrical Engineering from Indian Institute of Technology Bombay	Maha Net Infrastructure Limited

For further details, please refer chapter titled "Our Management" on Page No. 169 of the Prospectus.

## **OBJECTS OF THE ISSUE**

#### DETAILS OF MEANS OF FINANCE

The funds requirements for each of the objects of the Issue are stated as follows.

(₹in lakhs)

S.	Objects of the Issue	Amount to be	Expenses incurred	<b>Estimated Net Proceeds Utilization</b>		
No.		Financed from	till December 31,			
		Net Proceeds	2023	(FY 2023-2024)	(FY 2024-2025)	
1	Setting up of new service unit	725.00	30.00	189.22	505.78*	
2	Working Capital Requirements of	437.00	Nil	162.00	275.00	
	the Company					
3	General Corporate Purposes	385.00	Nil	Nil	385.00	
4	Issue Related Expenses	70.00	9.44	60.56	Nil	
	Total	1617.00	39.44	411.78	116.78	

<sup>\*</sup> Amount of Rs 505.78 Lakh includes the capital advance issued during the financial year 2023-24. However, the utilization of fund proposed to be "Put in use" in the financial year 2024-25 only

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues/rights issues, if any, of the Company in the preceding 10 years: Not Applicable.

Name of monitoring agency, if any: As the Net Proceeds of the Issue will be less than Rs. 10,000 Lakh, under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency.

Sr. No.	Particulars	Pre-Issue Number of Shares	% Holding of Pre-issue
1.	Promoter & Promoter Group	57,73,807	90.13%
2.	Public	6,32,252	9.87%
	Total	64,06,059	100%

Shareholding Pattern: For more details, please refer "Capital Structure" on page no. 61 of the Prospectus.

Number/amount of equity shares proposed to be sold by selling shareholders: Nil

# RESTATED FINANCIALS OF OUR COMPANY

(Rs in Lakhs)

Particulars	For the year ended on				
	September 30, 2023	March 31, 2023	March 31, 2022	March 31, 2021	
Total income from operations (net)	1808.51	2540.82	1660.14	923.90	
Net Profit / (Loss) before tax and extraordinary items	282.67	220.24	134.99	(28.89)	
Net Profit / (Loss) after tax and extraordinary items	213.98	160.06	77.92	(11.74)	
Equity Share Capital	1.07	1.00	1.00	1.00	
Reserves and Surplus	652.17	393.78	233.71	155.78	
Net worth	653.24	394.78	234.71	156.78	
Basic earnings per share on Weighted Average Number of Shares (₹)	2135.17	1600.58	779.39	(117.36)	
Diluted earnings per share on Weighted Average Number of Shares (₹)	2135.17	1600.58	779.39	(117.36)	
Return on net worth (%)*	0.33%	0.41%	0.33%	(0.07%)	
Net Asset Value Per Share (in ₹) based on actual number of shares*	10.84	6.57	3.91	2.61	

<sup>\*</sup>After considering the impact of Bonus Shares

## **INTERNAL RISK FACTORS**

The below mentioned risks are top 5 risk factors as per the Prospectus.

- 1. Our funding requirements and proposed deployment of the Net Proceeds of the Offer have not been appraised by a bank or a financial institution and if there are any delays in the schedule of implementation or cost overruns, our business, cash flows, financial condition and results of operations may be adversely affected.
- We have not entered into any formal contracts or exclusive arrangement with our suppliers from whom we procure equipment's, plant and machinery. In the event, we are unable to procure such items at terms favourable to us, or at all, our business, financial condition and results of operations may be adversely affected.

- We require a number of approvals, NOCs, licenses, registrations and permits in the ordinary course of our business. Some of the approvals are required to be transferred in the name of Enser Communications Limited from Enser Communications Private Limited pursuant to name change of our company and any failure or delay in obtaining the same in a timely manner may adversely affect our operations.
- If we are unable to renew our existing leases or secure new leases for our existing or premises, or offices on commercially acceptable terms, or if we fail to comply with the terms and conditions of our leases resulting in termination of our leases, it could have a material adverse effect on our business, financial condition and results of operations.
- Our present promoters of the Company are first generation entrepreneurs.

For further details, please refer chapter titled "Risk Factors" on Page No. 21 of the Prospectus.

## SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

# A. Total Number of outstanding litigations involving our company and amount involved:

Name	By/Against	Civil	Criminal	Tax	Actions by regulatory	<b>Amount Involved</b>
		Proceedings	Proceedings	Proceedings	authorities	(Rs. Lakhs)
Company	By	-	-	1*	-	41.04
	Against	-	-	-	-	-
Promoter	By	-	-	-	-	-
	Against	-	-	-	-	-
<b>Group Companies</b> /	By	-	-	-	-	-
Entities	Against	-	-	-	-	-
Directors other	By	-	-	-	-	-
than promoters	Against	-	-	-	-	-

The Company had opted for Vivad se Vishwas Scheme of the Government of India and had settled the demand. The same has not been updated on the portal, however the Company has all the challans and acknowledgements in its record.

B. Brief Details of top 5 Material outstanding litigation against the Company and Amount involved:

S. No.	Particulars	Litigation Filed By	Current Status	Amount Involved (Rs.)
		NIL		

- C. Regulatory Action, disciplinary action taken by SEBI or Stock Exchange against the promoters in last five financial years including outstanding action: None
- D. Brief details of outstanding criminal proceedings against Promoters: None

For further details, please refer chapter titled "Outstanding Litigations and Material Developments" on page no. 263 of the Prospectus.

## ANY OTHER INFORMATION AS PER LEAD MANAGER / ISSUER COMPANY - NIL

## DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may he have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulation issued there under, as the case may be. We further certify that all statements in the Prospectus are true and correct.

## DECLARATION BY THE PROMOTER

Each of the Promoters confirms and certifies that all statements and undertakings specifically made or confirmed by it in the Prospectus about or in relation to itself, are true and correct. Each of the Promoter Selling Shareholder and the Selling Shareholder assumes no responsibility for any other statements, including, any of the statements made or confirmed by or relating to the Company or any other person(s) in the Prospectus.

	LIST OF SELF CERTIFIED SYNDICATE BANKS (SCSBs) UNDER THE ASBA PROCESS							
Sr. No.	Name of the Bank	Controlling Branch & Address	Contact Person	Telephone Number	Fax Number	Email		
1.	Axis Bank Ltd.	Centralised Collections and Payment Hub (CCPH) 5th Floor, Gigaplex, Building No. 1, Plot No. I.T.5, MIDC, Airoli Knowledge Park, Airoli, Navi Mumbai – 400708	Mr. Sunil Fadtare Assitant Vice President	022-71315906, 9819803730	022- 71315994	Sunil.fadtare@axisbank.com		
2.	Andhra Bank	18 Homi Modi Street,P B No 114,Nanavati Mahalaya,Fort Mumbai Maharastr 400023	Seshagiri Rao Jonnakuti	02222026088/22047626	-	bmmum051@andhrabank.co.in		
3.	Allahabad Bank	Allahabad Bank, Fort Branch, 37, Mumbai Samachar Marg	Shri R Pradeep Kumar	(022)-22623224	-	albasba@allahabadbank.in		
4.	Bank of Baroda	Mumbai, Maharashtra 400 023 Mumbai Main Office, 10/12 Mumbai Samachar Marg, Fort, Mumbai-23	Mr. Sonu A. Arekar	022-40468314, 40468307,	022-22835236	asba.fortap@bankofbaroda.com		
5.	Bank of Maharashtra	Fort Branch, 1st Floor, Janmangal, 45/47, Mumbai Samachar Marg, Mumbai – 400023	SHRI. V R Kshirsagar (DGM)	022-22694160 22652595 22663947	022-22681296	brmgr2@mahabank.co.in; bom2@mahabank.co.in		
6.	BNP Paribas	BNP Paribas House, 1, North Avenue, Maker Maxity, Bandra Kurla Complex, Bandra (East), Mumbai – 400051	Mr. Ashish. Chaturvedi, Mr. Dipu SA, Ms Prathima Madiwala	(022) 61964570 / 61964594 / 61964592	(022) 61964595	Ashish.chaturvedi@asia. bnpparibas.comdipu.sa@ asia. bnpparibas.comprathima. madiwala@asia.bnpparibas.com		
7.	Barclays Bank PLC	Barclays Bank PLC 601/603 Ceejay House, Shivsagar Estate, Dr Annie Besant Road, Worli, Mumbai – 400018	Parul Parmar	+91- 22 6719 6400/ 6575	+91- 22 6719 6996	Parul.parmar@barclays.com		
8.	Bank of India	Phiroze Jeejeebhoy Tower, (New Stock Exchange Bldg), P. J. Tower, Dalal Street, Fort, Mumbai – 400 023.	Shri Navin Kumar Pathak, Senior Manager	022-22723631/1677/ 9619810717	022-22721782	Stockexchange.Mumbai, south@bankofindia.co.in		
9.	Corporation Bank	Capital Market Branch, Ist Floor, Earnest House, NCPA Marg Nariman Point, Mumbai-400021	Mr. Amod Kumar	022-22841406/22842764, 9870340031	022-22843823	capmrktbr@corpbank.co.in		
10.	CITI Bank	Citigroup Center, Plot No C-61, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051	S Girish	022-26535504, 98199 12248	022-26535824	s.girish@citi.com, asba.ops@ citi.com		
11.	Central Bank of India	Ground floor, Central Bank of India, Central Bank Building, Fort, Mumbai 400001	Mr. Vineet Bansaj	022- 22623148, 22623149	022-22623150	asba4082@centralbank.co.in		
12.	Canara Bank	Canara Bank, Capital Market Service Branch,407, 4th floor, Himalaya House79, Mata Ramabai Ambedkar, Marg, MUMBAI-400 001	Mr. Arvind Namdev Pawar	022-22661618/ 22692973/ 9769303555	022-22664140	cb2422@canarabank.com, mbdcomcity@canarabank.com, hocmbd@canarabank.com		
13.	City Union Bank Ltd.	48, Mahalakshmi St., T. Nagar, Chennai - 600 017.Tamil Nadu.	Sivaraman	044 - 24340010, 24343517, 24346060, 24348586, 9380286558, 9382642081		cub001@cityunionbank.com		
14.	DBS Bank Ltd.	DBS Bank Ltd, Fort House, 221, Dr. D.N. Road, Fort, Mumbai, 400 001	Amol Natekar	+91 22 6613 1213	+91 22 6752 8470	amolnatekar@dbs.com		
15.	DCB Bank	154, S.V.Patel Road, Dongri (E), Pin - 400009.	Meenaz Hasanali Thanawala	022-67474170	-	meenaz@dcbbank.com		
16.	Dena Bank	Capital Market Branch, 17 B-Horniman Circle., D. Nanji Bldgs., Mumbai-400023	Branch Manager	022-22661206/22702881	022- 22694426/22702880	cmb@denabank.co.in		
17.	Deutsche Bank	Sidrah, 110, Swami Vivekananda Road, Khar (West), Mumbai 400052	Ms. Hetal Dholakia	(91) (022) 6600 9428 (91) (022) 6600 9419	-	"hetal.dholakia@db.com manoj-s.naik@db.com; nanette. daryanani@db.com.		
18.	HSBC Ltd.	3rd Floor, PCM Dept. Umang, Plot CTS No. 1406-A/28, Mindspace, Malad (West) Mumbai 400 064 (address of IPO Operations office)	Mr Jagrut Joshi	(022) 67115485/ 9870403732	(022) 66536005	jagrutjoshi@hsbc.co.in		
19.	HDFC Bank Ltd.	FIG – OPS Department HDFC Bank Ltd Lodha - I Think Techno CampusO-3 Level Next to Kanjurmarg Railway Station Kanjurmarg (East) Mumbai - 400042	Vincent Dsouza / Siddharth Jadhav / Prasanna Uchil	022-30752929 / 2927 / 2928	-	vincent.dsouza@hdfcbank.com, siddharth.jadhav@hdfcbank.com, prasanna.uchil@hdfcbank.com		
20.	ICICI Bank Ltd.	ICICI BANK LIMITED, Capital Market Division, 1st Floor, 122, Mistry Bhavan, Dinshaw Vachha Road, Backbay Reclamation, Churchgate, Mumbai	Roshan Tellis	022-22859874/803	022-22611138	roshan.tellis@icicibank.com		
21.	IDBI Bank Ltd.	IDBI Bank Limited Central Processing Unit, Sarju House, 3rd Floor, Plot No 7, Street No. 15, Andheri MIDC, Andheri (E), Mumbai.Pin: 400093	Shri. Naveen Nischal HP / Shri Viral Barodia	022- 66700525 / 685	-	hp.naveennischal@idbi.co.in / barodia.viral@idbi.co.in		
22.	Indian Bank	Nandanam Branch- 480 Anna Salai, Nandanam 600035	Mr. V Muthukumar, Mr. M Veerabahu	044 24330233	044 24347755	nandanam@indianbank.co.in		
23.	IndusInd Bank	IndusInd Bank Ltd. Fort Branch Sonawalla Bldg, Mumbai Samachar Marg, Fort, Mumbai 400001	Yogesh Adke Dy. Vice President	022-66366589 / 91 / 929833670809	022-22644834	yogesh.adke@indusind.com		
24.	Indian Overseas Bank	Mexxanine Floor, Cathedral Branch, 762 Anna Salai, Chennai 600 002	Mr. V. Srinivasan	044 - 28513616	-	deposit@iobnet.co.in		
25.	J P Morgan Chase Bank	J.P. Morgan Tower, Off C.S.T. Road, Kalina Santacruz - East, Mumbai - 400 098	Mahesh Aras	022-61573811	022-61573949	Mahesh.aras@jpmorgan. comIndia.operations@jpmorgan. com		
26.	Janata Sahakari Bank Ltd.	N S D L Department Bharat Bhavan, 1360, Shukrawar Peth, Pune -411002	Shri. Ajit Manohar Sane+91 9960239391	+91 (20) 24431011 +91 (20) 24431016 +91 9503058993	+91 (20) 24431014	jsbnsdl@dataone.in		
27.	Karur Vysya Bank Ltd.	Demat Cell, Second Floor No 29, Rangan Street, T Nagar, Chennai - 600 017	Maruthi Kumar Yenamandra	044- 24340374	044-24340374	maruthikumar@kvbmail.com, kvbdp@kvbmail.com		
28.	Karnataka Bank Ltd	The Karnataka Bank Ltd Mangalore—H O Complex Branch Mahaveera Circle Kankanady Mangalore – 575002	Ravindranath Baglodi [Sr. Manager]	Ph: 0824-2228139 /140 /141	Fax: 0824-2228138	Email: mlr.hocomplex@ktkbank.		
29.	Kotak Mahindra Bank Ltd.	Kotak Infiniti, 6th Floor, Building No. 21, Infinity Park, Off Western Express Highway, General AK Vaidya Marg, Malad(E)	Prashant Sawant	D-+91 22 6605 6959M-+91 9967636316	+91 66056642	prashant.sawant@kotak.com		
30.	Mehsana Urban Co- Op. Bank Ltd.	Head Office, Urban Bank Road, Highway, Mehsana – 384002	Branch Manager	+91-2762-251908	+91-2762-240762	asba@mucbank.com		
31.	Nutan Nagrik Sahakari Bank Ltd.	Opp Samratheshwar Mahadev, Nr, Law Garden, Ellisbbridge, Ahmedabad-380006	Miti Shah	9879506795	7926564715	smiti@1977@yahoo.com		
32.	Oriental Bank of Commerce	67, Bombay Samachar Marg, Sonawala Building, Fort, Mumbai -400001	Shri Navneet Sharma, Branch Manager; Ms. Neha, Officer	022-22654791/95 022-22654797/022- 43430710 / 022-43430701	022-22654779	bm1050@obc.co.in		

Sr. No.	Name of the Bank	Controlling Branch & Address	Contact Person	Telephone Number	Fax Number	Email
33.	Punjab National Bank	Capital Market Services Branch, PNB House, Fort, Sir P.M.Road Mumbai	Sh. K Kumar Raja	Tel – 022- 22621122, 22621123,	022 - 22621124	pnbcapsmumbai@pnb.co.in
34.	Punjab & Sind Bank	Rajindera Place- 21 Rajindra Place Bank House New Delhi-110008	RPS Sandhu	011- 25825784/25711836 9911129088	-	d0606@psb.co.in
35.	RBL Bank Limited	Techniplex – I, 9th Floor, Off Veer Savarkar Flyover, Goregaon (West), Mumbai – 400062.	Shashikant Sanil	022-40288193, 022-40288196, 022- 0288197	022-40288195	asba_ops@rblbank.com
	Rajkot Nagarik Sahakari Bank Ltd.	Nagrik Bhavan No 1 Parabazar Dhebarbhai Road Rajkot	Shri Yogesh Raveshiya	9427495222	(0281) 2233916/17/18	khumesh@rnsbindia.com; asba@rnsbindia.com
	State Bank of Hyderabad	Gunfoundry, Hyderabad	Sri Ashok Kulkarni	040-23387325	040-23387743	gunfoundry@sbhyd.co.in
38.	State Bank of Travencore	Anakatchery Buildings, Y M C A Road, Statue, Thiruvananthapuram-695001	P. P. Muraleedharan	0471-2333676	0471-2338134	dptvm@sbt.co.in
39.	SVC Co-Operative Bank Ltd.	Unit No.601-602-603 Dosti Pinnacle Plot No. E-7, Road No.22, Wagle Estate, Thane 400604	Mr. Omkar Anil Sukhathankar	(O) 71991460 71991461 71991462, 71991463 71991465	-	sukhathankaroa@svcbank.com
	State Bank of Bikaner & Jaipur	Financial Super Market Branch, Apex Mall, Tonk Road, Jaipur	Shri N K Chandak	0141-27444159413398505	0141-2744457	sbbj11060@sbbj. co.innkchandak@sbbj.co.in
41.	State Bank of India	State Bank of India, Capital Market Branch(11777),Videocon Heritage Building(Killick House),Charanjit Rai Marg, Fort, Mumbai – 400 001.	Ms. Raviti	Telephone:022-22094932 Mobile: 9870498689	022-22094921	nib.11777@sbi.co.in
42.	Standard Chartered Bank	Crescenzo, 3rd Floor, C/38-39, G-Block, Opposite MCA Club, Bandra-Kurla Complex, Bandra [East], Mumbai 400-051	Rohan Ganpule	022 - 61157250 / 022 - 61157234	022 -26757358	Ipo.scb@sc.com
43.	Syndicate Bank	Capital Market Service Branch, 26A, First Floor, Syndicate Building, P.M. Road, Fort, Mumbai.	P Padmavathy Sundaram, Chief Manager	022-22621844	022-22700997	padmas@syndicatebank.co.in/ cmsc@syndicatebank.co.in
44.	South Indian Bank	ASBA Cell (NODAL OFFICE) 2nd Floor, Shanu Towers, North Kalamassery, Ernakulam, Kerala - 683 104	John K Mechery	9645817905	0484-2351923	asba@sib.co.in
45.	State Bank of Patiala	CO 99-102, Sector - 8C, Chandigarh	Shri. Amarjit Singh Girn	0172-2779116, 2546124, 254386809779586096	0172-2546080	b5597@sbp.co.in
46.	State Bank of Mysore	P. B. No. 1066. # 24/28, Cama Building, Dalal Street, Fort, Mumbai -400 001	Shailendra kumar	7208048007022- 22678041	022-22656346	s.kumar@sbm.co.indalalst@ sbm.co.in
47.	The Federal Bank Limited	ASBA CELL, Retail Business Dept., Federal Bank, Marine Drive, Ernakulam 682031	Dhanya Dominic	0484-2201847	4842385605	rbd@federalbank.co.indhanyad@federalbank.co.inriyajacob@federalbank.co.in
48.	Tamilnad Mercantile Bank Ltd.	Tamilnad Mercantile Bank Ltd.,Depository Participant Services Cellthird Floor, Plot No.4923, Ac/16,2nd Avenue, Anna Nagar (West),Chennai - 600 040, Tamilnadu, India	Mr. N. Rajasegaran	044-26192552	044-26204174	dps@tnmbonline.com
	The Jammu & Kashmir Bank Ltd.	79 A, Mehta House, Bombay Samachar Marg, Fort, Mumbai - 400 023.	Ashfaq Ahmad	9987984105, 022-66595971	022-6634183	bombay@jkbmail.com
50.	The Kalupur Commercial Co- Operative Bank Ltd.	Kalupur Bank Bhavan, Nr. Income Tax Circle, Ashram Road, Ahmedabad-380 014	Jay V. Pathak Manager	079-27582028	079-27544666	jay@kalupurbank.com
	The Lakshmi Vilas Bank Ltd.	Bharat House, Ground Floor, 104, Bombay Samachar Marg, Fort Mumbai - 400 001.	S Ramanan	022-22672255- 22672247(M)- 22673435(CM)	022-22670267	Mumbaifort_bm@lvbank.in
	The Surat Peoples	Central Office. Vasudhara Bhavan, Timaliyawad, Nanpura, Surat – 395001	Mr. Iqbal Shaikh	0261-2464577	0261-2464577,592	Iqbal.shaikh@spcbl.in
53.	The Saraswat Co-	Madhushree, Plot No. 85, District Business Centre, Sector – 17, Vashi, Navi Mumbai – 400703	Mr. Ajit Babaji Satam	022-27884161 27884162 27884163, 27884164	022-27884153	ab_satam@saraswatbank.com
54.	TJSB Sahakari Bank Ltd	2nd Floor, Madhukar Bhavan, Road No.16, Wagle Estate	Department Head	022-25838525/530/520		tjsbasba@tjsb.co.in
55.		MUMBAI SAMACHAR MARG,66/80, Mumbai Samachar Marg, Post Bag No.253 & 518, Fort, Mumbai - 400023.	Mr. D B JAISWAR	022-22629408	022- 22676685	jaiswar@unionbankofindia.com
56.	UCO Bank	Mumbai Main (Retail) Br., UCO Bank Bldg., D. N. Road, Mumbai- 400 023	Manager	022 40180117 9022457840	022-2222870754	bo.dnroad@mtnl.net.in
57.	United Bank of India	Centralized Payment Hub, 4th Floor, United Bank of India, United Tower, Head Office,11, Hemanta Basu Sarani, Kolkata – 700 001.		033 22624174	-	amitabhr@unitedbank. co.incmshub@unitedbank. co.inprakashr@unitedbank. co.in samikm@unitedbank. co.in sibasisb@unitedbank. co.in brijeshr@unitedbank.co.in mousumid@unitedbank.co.in kumarg!@unitedbank.co.in
58.	Vijaya Bank	Head Office Bldg41/2,M G Road Bangalore	Branch Manager	080-25584385	080-25584281	ban.trinitycircle1331@ VIJAYABANK.co.in
59.	Yes Bank Ltd.	YES Bank Limited, Indiabulls Finance Centre, Tower -II, 8th Floor, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400 013.	Alok Srivastava / Shankar Vichare / Avinash Pawar	022 3347 7374/ 7259/ 7251	022 24214504	dlbtiservices@yesbank.in
	The Ahmedabad Mercantile Co-Op. Bank Ltd.	Head office :- "Amco House", Nr. Stadium Circle, Navrangpura, Ahmedabad-09	Bimal P Chokshi	079-26426582-84-88	079-26564863	amcoasba@rediffmail.com
	Catholic Syrian Bank Ltd.	P B No. 1900, Ground Floor, Marshall Annex Building, Soorji Vallabhdas Marg, Ballard Estate, Mumbai, Maharashtra, Pin- 400001	Ram Mohan G S	022-64502165, 022- 22664269, 022-22665865, 022- 22650850	-	mumbaifort@csb.co.in

ASBA Applicants may approach any of the above banks for submitting their application in the issue. For the complete list of SCSBs and their Designated Branches please refer to the website of SEBI https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=34. A list of SCSBs is also displayed on the website of BSE atwww.bseindia.com